

Infrastructure Consulting Lead

Chicago or San Francisco

Strategy & Assessments

- Execution Plans & Roadmaps- High level architectures, Package Selection, Phases/Teams/Deliverables/Costs & ROI development,
- ITIL Process consulting across ITSM
 - ITSM Technology Implementation Lead- SNOW
 - ITSM Technology Implementation Lead- IBM and key components of ITSM (APM, Asset Discovery)
 - ITSM Technology Implementation Lead- Hyper converged infrastructures leveraging Nutanix platform.

Key Expectations

- P&L for the Consulting Business
- Demand Management- coming in thru various direct and partner channels
- Proposal process
- Monitoring utilization etc. of consultants

Practice Development

- Methodology development for Consulting services (laid out above)
- Building the right team based on demand
- Development of the team- goals, performance, career counseling etc.
- Compensation

Service delivery oversight

- Weekly and bi-weekly reviews
- Engaging directly on key, strategic clients
- Framing, facilitating key workshops
- Deploying PMOs in large, strategic consulting + tech implementation engagement

Others

- Ability to work in a Consulting/SI organization as a leader- developing vision; strategy and execution plans to grow the practice.
- Ability to connect with Infrastructure clients.
- Manage Multiple engagements occurring simultaneously
- Ability to work in a global IT services environment- remote management of teams. 30-50% travel

- Deep commercial sense and desire to grow a Practice
- Shared value system with Trianz

Experience

- A progressive career track record of 15-20 years, demonstrating knowledge of various facets of IT infrastructures at large organizations.
- Experience in leading an Infrastructure consulting practice or a similar role internally at a large US corporation
- Track record of managing a consulting or infrastructure team across multiple disciplines up to a size of 100.
- A thorough understanding of emerging infrastructure technologies.